

How does VTIP serve the VT community?

Virginia Tech Intellectual Properties, Inc. (VTIP) was established in 1985 to manage commercialization of inventions, innovations and discoveries made by VT faculty, staff and students. VTIP staff members pursue patent protection for inventions, seek licensees for the patent rights, and manage those licenses to provide a source of revenue for inventors, VT and VTIP. VTIP works with inventors to identify companies that might be interested in VT inventions, negotiates licensing agreements, and manages the income from royalties and licensing fees that is shared with inventors and VT. VTIP transfers innovative technologies to companies worldwide, and it also encourages entrepreneurship by licensing technologies back to inventors who want to start companies, particularly those that will be located in southwest Virginia. Through this process, VTIP works to ensure that university inventions are developed into products and processes that benefit the public, encourage and support research relationships with the private sector, return income to inventors and VT, and contribute to local economic development and job creation.

Did you know?

VT's IP policy is one of the most generous in the country, with inventors receiving 50% of net licensing income.

What is the process for disclosing an invention to VTIP?

Go online at www.vtip.org to download an invention disclosure form. You can add the description of your invention by attaching any relevant documents, such as a poster, manuscript, slide presentation, thesis, dissertation, or grant application. After you fill it out, sign it, and get the signature of your department or division chair, you can drop it off or mail it to VTIP. Your disclosure will be assigned to a licensing associate who will contact you to discuss the next steps.

Have you published, or will soon?

Presentations or publications describing your invention can lead to loss of patent rights! Call us to discuss the nature of any public disclosures you have made so we can determine a course of action to preserve any remaining rights.

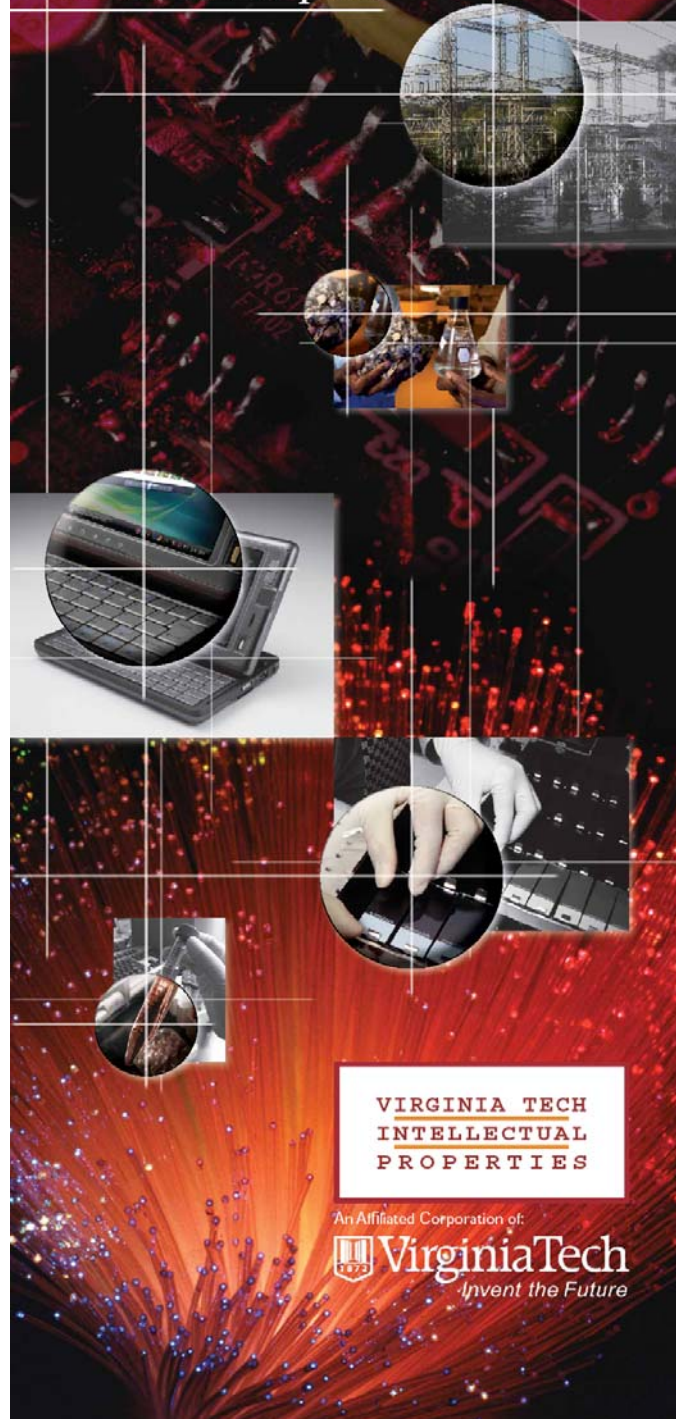
**VTIP is located in the KnowledgeWorks I Building
VT Corporate Research Center**

**VIRGINIA TECH
INTELLECTUAL
PROPERTIES**

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Delivering Intellectual Innovation to the Marketplace



**VIRGINIA TECH
INTELLECTUAL
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An Affiliated Corporation of:
 **VirginiaTech**
Invent the Future



Mark Coburn
President
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Mark Coburn provides leadership in developing strategies for marketing, licensing and commercialization of intellectual property, fostering corporate collaborations and assisting in the establishment of start-up companies based on intellectual property developed at VT. Prior to joining VTIP, he was Associate Provost and Director for the Office of Technology Transfer at the University of Rochester (NY). His education included an M.S. in technology management at Pepperdine University's Graziadio School of Business and Management.



Michael Miller
Senior Licensing Manager
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Mike Miller works with inventions in the areas of optics & lasers, sensors & instrumentation, energy & environment, and transportation & aerospace. He has worked with university researchers, negotiated licenses, and commercialized IP since graduating from VT in 1980 with an MS in physics. Previous work experience includes executive positions at Prime Research, LLC, Luna Nanomaterials, and Litton Systems, Inc.



John Geikler
Senior Licensing Associate
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John Geikler works with software-related inventions across the spectrum of VT disciplines. Prior to joining VTIP, John spent more than 25 years working with researchers in engineering and the physical sciences to create successful licensing programs at RTI International, IMSL/Visual Numerics, the Semiconductor Research Corporation and Westinghouse Electric - for technologies such as nuclear instrumentation, radar systems, and imaging & sensing. John graduated from VT with a BA in political science in 1979.

Meet the VTIP Staff



Greg Hess
Senior Licensing Associate
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Greg Hess manages inventions generated in veterinary, agricultural and advanced material sciences. He spent 10 yrs in tech transfer at BTG International Inc. and as a consultant. He has evaluated, acquired rights, and licensed various early stage life science opportunities in plant biotechnology, animal health, crop protection, nutraceuticals, and functional foods. At Rohm & Hass and DNA Plant Technology Corp he managed plant breeding programs, plant hybrids and product development.



Jacquelyn Reed, Ph.D.
Licensing Associate
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Jackie Reed is managing portfolio categories of pharma & biotechnology, research tools & diagnostics, and architecture & industrial design. Before joining VTIP, she earned a PhD in molecular biology in 1997 from University of Cincinnati, and studied effects of cytokines in pulmonary and neuronal systems. Prior to that, she worked in clinical labs for 17 yrs. She also drafted biotech patent applications with an Ohio IP law firm and was a co-founder of biotech startup Intrexon Corp.



John Talerico
Licensing Associate
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John Talerico III manages IP from the College of Engineering, including aerospace & ocean, electrical, computer science, industrial systems, materials science, and engineering science & mechanics. He started working at VTIP as an intern after he received his B.S. in electrical engineering from VT in 2003 and while working on his MBA from Pamplin College, graduating in 2006.



Naomi Lewis
IP Coordinator
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For many inventors, Naomi Lewis will be the first point of contact. She manages intake of new invention disclosures, collection and organization of all paperwork related to patent applications, and reporting requirements for inventions that are funded by research sponsors. Prior to joining VTIP, she worked for the Regional VP of Florida Freedom Newspapers for 6 yrs. She has over 20 yrs of experience assisting executives in journalism, consulting, manufacturing, and healthcare. She graduated from Kyoritsu Women's University in Tokyo in 1987, with a degree in language and literature.



Lisa Akers
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Lisa Akers performs accounting functions at VTIP and works closely with inventors regarding royalty payouts. Lisa has been with VTIP since 2004. She received her accounting degree from Bluefield College in 1993.



Margaret Rose
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Margaret Rose manages the day-to-day financial and administrative activities at VTIP. Margaret is a VT graduate in Accounting and has been working at VTIP since 1995. Prior to that, she worked in various accounting positions for VT since 1984.

Unsure where to start?

You can contact VTIP's main phone or email address to be connected to someone who will help you.

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